

# HOW CAN WE UNTAP THE ENERGY SAVING POTENTIAL OF HOUSEHOLDS? INSIGHTS FROM HOUSEHOLD PREFERENCES FOR ALTERNATIVE MEASURES

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- The EU has committed to reduce **greenhouse gas emissions by at least 55% by 2030**, compared to 1990 levels
- The EU will have **to increase the share of renewable** energy mix and **to reduce overall consumption *via* energy efficiency and savings**
- The **household sector** plays a crucial role, given that it is responsible for **17.1% of Spanish final energy consumption**
- Main areas of households energy consumption: **heating, lighting or the use of appliances** and that related to **transport** by any means
- Household energy savings by improving **energy efficiency** or by **behavioural changes** in energy use

- The paper investigates **households' preferences for different energy saving measures** related to both **energy efficiency** and **behavioural changes**
- We use a **stated preference approach** to investigate **household preferences for alternative energy saving measures**
- **Data** coming from an **online survey** carried out by a **market research firm** in **February 2020** for a representative **sample of 401 households in Aragon**
- Two types of behaviours were identified from the literature review:
  - investments in energy efficient devices and home insulation
  - energy saving measures in everyday life

Table 1: Definition of households energy-saving measures

ABBREVIATION	DEFINITION
Windows & doors	Replacing <b>windows and doors</b> with more insulating ones
Energy-efficient appliances	Installing more <b>energy-efficient appliances</b> (A+++ rating)
Temperature at home	Keep <b>temperature</b> at home at the recommended levels in all seasons
Turning off devices	<b>Turning off</b> lights and electronic <b>devices</b> when not in use.
Replacing light bulbs	<b>Replacing</b> traditional <b>light bulbs</b> with more energy-saving LEDs
Washer appliances	Using <b>washer appliances</b> (dishwasher, laundry...) full & in ECO program
Refrigerators & freezers	Temperature regulation in <b>refrigerators and freezers</b>

- The analysis was done through the **Best Worst Method (BWM)** trying to obtain the **relative importance** that individuals assign to energy efficient and saving energy measures
- Respondents are asked to **choose the best and the worst** measures in a series of questions that contain a combination of the seven measures

Table 2: **Example** of a Best-Worst question

The most important		The least important
	Replacing <b>windows and doors</b> with more insulating ones Keep the <b>temperature at home</b> at the recommended levels in winter and summer <b>Replacing traditional light bulbs</b> with more efficient and energy-saving LEDs	

- To understand the heterogeneity of individuals, the Random Parameter Logit model (RPL) and the latent class modelling (LCM) were considered
- The LCM was selected because preferences are not unique to each individual and are different across classes
- Individuals' preferences are homogeneous within each class, but vary among classes

Table 3 reports characteristics of **sample** and Aragon population. The sample is close to **Aragon** and to Spanish population, implying that the results are able to be inferred to **Spanish population**

Table 3. Socioeconomic variables of the sample (401, Aragon and Spanish population)

Variable	Definition	Sample	Aragon	Spain
Gender	Men (dummy) (%)	49.4	49.3	49
Age (sample average)	Age (continuous)	46.4	44.8	43.9
Household size (average)	Number of people	2.8	2.4	2.5
Net monthly personal income	Income (above sample average, %)	37.9	n.a.	n.a.
Highest level of education achieved	Primary studies (%)	13.2	25.2	25.5
	Secondary studies (%)	63.3	46.1	46.3
	University degree (%)	23.4	28.7	28.1

Table 4. Statistical indicators for determining the optimal number of individuals' classes

Classes	Parameters (P)	Log Likelihood at convergence (LL)	AIC <sup>a</sup>	AIC3 <sup>b</sup>	BIC <sup>c</sup>	$\rho^{**2}$ <sup>d</sup>	Negentropy statistic <sup>e</sup>
1	6	-4,851.58	9,715.17	9,721.17	4,859.39	0.031	-
2	12	-4,728.74	9,481.47	9,493.47	4,744.36	0.054	0.623
<b>3</b>	<b>18</b>	<b>-4,663.91</b>	<b>9,363.82</b>	<b>9,381.82</b>	<b>4,687.34</b>	<b>0.066</b>	<b>0.689</b>
4	24	-4,608.01	9,264.03	9,288.03	4,639.25	0.076	0.72

Notes: <sup>a</sup> Log-likelihood at convergence; <sup>b</sup> Akaike information criterion; <sup>c</sup> Bozdogan Akaike information criterion; <sup>d</sup> Bayesian information criterion; <sup>e</sup> Akaike likelihood ratio index.

- LL, AIC, AIC3, and BIC decreased sharply in the first three classes and then stabilize
- the  $\bar{\rho}^2$  increased up to the 3 classes specification and less when considering 4
- The Negentropy statistic reached a high value with the 3-class model, indicating an important separation between classes
- Compared to the 3-class model, the 4-class model did not provide additional insights regarding the profiles between classes, therefore we focus our analysis on this model <sup>8</sup>



Table 5. Estimated parameters for electricity saving actions in households - LCM

<i>Energy-saving actions</i>	<i>One segment model</i>	<i>Latent classes</i>		
		<i>High potential energy savers</i>	<i>Convenience seekers</i>	<i>Financially constrained</i>
Windows & doors	0.730 (14.76)***	2.330 (8.95)***	0.966 (4.85)***	0.009 (0.06)
Energy efficient appliances	0.711 (14.41)***	1.050 (6.09)***	1.173 (5.66)***	0.470 (4.28)***
Temperature at home	0.707 (14.32)***	1.512 (6.66)***	0.700 (3.80)***	0.425 (4.88)***
Turning off devices	0.505 (10.37)***	0.927 (5.41)***	- 0.644 (-2.62)***	0.892 (7.87)***
Replacing light bulbs	0.408 (8.40)***	0.801 (4.04)***	- 0.273 (-1.64)	0.594 (5.22)***
Washer appliances	0.384 (7.90)***	0.310 (2.14)**	0.901 (4.48)***	0.261 (3.18)***
Flat (%)*	79.3	85.3	73	78.9
Dwell ownership (%)*	78.3	76.7	87	74.6
Age (average)	46.4	46.0 <sup>a</sup>	49.9 <sup>b</sup>	44.8 <sup>a</sup>
Male (%)**	49.4	51.7	59	42.7
University degree (%)*	23.4	33.6	21	18.4
<i>Class size</i>	<i>100%</i>	<i>29.5% (6.12)***</i>	<i>24.9% (5.02)***</i>	<i>45.7% (8,92)***</i>

- The **one segment model** (100% of the sample):
  - ✓ All estimated parameters were positive and statistically different from zero at the 1% significance level.
  - ✓ All energy saving measures were positively rated compared to the *regulation refrigerators and freezers*, the benchmark measure and the least valued one
  - ✓ Most valued were those that entailed some economic expenditure : *windows & doors, energy efficient appliances and temperature at home*
  - ✓ Less preferred measures were related to electricity use behaviour, such as *turning off devices*, followed by *replacing light bulbs* and *washer appliances*
  - ✓ All those measures had very different estimated parameters, meaning that individuals expressed different preferences for them

- **The High potential energy savers:**

- ✓ With the 29.5% of the sample, this class is characterized by very strong preferences for all proposed measures
- ✓ The group with the greatest potential to implement energy-saving measures in the home in the short and long term
- ✓ The most salient characteristics of households belonging to this class are that they are the ones that reside mostly in flats
- ✓ The other two classes, **Convenience seekers** and **Financially constrained** show very different preferences for energy saving measures

- **The Convenience seekers:**

- ✓ This second class clearly prefers options that do not imply a change in behaviour and would rather invest in measures that allow them to continue with the usual lifestyle
- ✓ This class represents approximately one quarter of the sample
- ✓ Estimated coefficients for investment related measures are significantly higher than behavioural interventions
- ✓ They negatively value *turning off devices* and are indifferent to *replacing light bulbs* by LEDs
- ✓ This class is characterised by being the group of respondents most living in a detached house, with the highest average age, highest number of homeowners and with less women

- The **Financially constrained**
  - ✓ This class represents nearly half of the sample
  - ✓ Households belonging to this group are more attracted to measures that do not require investment even if they imply a change in behavior
  - ✓ This group is characterised by being the youngest, with the highest presence of women, the lowest level of education and the lowest proportion of homeowners

- Based on our results, it could be considered to target energy saving measures to the different profiles found:
  - ✓ Behavioural measures should target younger households that still rent
  - ✓ Campaigns to improve the energy efficiency of homes and appliances should target older homeowners
  - ✓ Subsidies for the replacement of household appliances and investments should be targeted at households with financial constraints
  - ✓ Other households with fewer constraints are likely to make the investments without the financial incentive just to maintain their current lifestyle

**¡Muchas gracias por su atención!**

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